**Part III: Evaluating Stakeholder Readiness**

Complete the evaluation table to better understand how to effectively engage each stakeholder and ensure their support for the project.

|  |  |  |  |
| --- | --- | --- | --- |
| Stakeholder | Stage | Readiness level | Recommended strategy |
| David Johnson | Perform | R4 | delegate or monitor |
| Sarah Lee | Form | R1 | Tell or direct |
| Ethan Carter | Storm | R2 | Sell or coach |
| Raj Kumar | Norm | R3 | Participate or support |
| Jennifer Williams | Storm | R2 | Seel or coach |